POINT MEETING - OCTOBER 22, 1973

HOSTED BY RICHARD BAKER ROSHI AT HIS HOME.

BAKER ROSHI INTRODUCED ELIJAH, POET ROBERT DUNCAN.

PRESENT: STEWART BRAND, RICHARD BAKER ROSHI, NATHAN HARE, JERRY MANDER, HUEY JOHNSON, MIKE PHILLIPS, ELIJAH, LOIS BRAND, RICHARD AUSTIN.

MIKE - THE AGENDA WILL FOLLOW BUT FIRST I WANT TO TALK ABOUT THE VIEW OF MONEY AS "ENERGY" THAT IS FREQUENTLY MIS-USED. I'VE PLACED A $5 BILL UNDER 9 CARS FROM THE CORNER TO HERE WITH THE 10TH BILL THERE ON THE TABLE. ANYONE CAN HAVE IT IF THEY WISH. I SUGGEST THAT MONEY IS NOT ENERGY. THAT WHAT I'VE DONE CANNOT BE DESCRIBED BY USING THE 'ENERGY' ANALOGY.

JERRY - (AFTER PICKING UP THE $5) MONEY COMBINED WITH MY ENERGY CAN PRODUCE RESULTS.

NATHAN - THAT'S MY FEELING TOO THAT MONEY COMBINED WITH MY ENERGIES CAN DO WORK, PAY DEBTS AND PRODUCE GOOD RESULTS.

STEWART - I SEE FOUR KEROSENE LAMPS ON THE FIREPLACE AND SEE THAT AS A GOOD STEP IN PREPARING FOR THE REAL "ENERGY" CRISIS AND SOMEHOW THIS IS IN CONTRAST TO THE MONEY ENERGY VIEW.

ROBERT - MONEY IS A "CLAIM" ON ENERGY <u>BUT</u>, IF THERE IS NO ENERGY, THE MONEY IS USELESS.

MIKE - WORKABLE ANALOGIES WOULD BE CIRCUITS OR COMPUTERS NOT ENERGY. SEVEN OR EIGHT OF THE $5 BILLS MIGHT GET PICKED UP, A COUPLE MIGHT GET LOST. AS OF NOW NO ONE HAS MADE A CLAIM ON THEM. WHAT MONEY DOES IS TO REPRESENT CONNECTIONS AND ALLIANCES.

IN LOOKING OVER THE GRANT LIST OF POINT IT SEEMS THAT IF THESE MONIES HAVE JUST BEEN GIVEN OUT WITH NO FOLLOW-UP, REPORTING, EVALUATION, OR PERSONAL CONTACT THEN WE ARE NOT DOING WHAT WE STARTED OUT TO DO.

THE FIRST ITEM ON THE AGENDA IS THE REMOVAL OF TWO BOARD MEMBERS:
A. HUEY FOR LACK OF RESPONSIBILITY TO THE BOARD AS A WHOLE RE HIS FREQUENT LEAVING MEETINGS EARLY.
B. JERRY FOR LACK OF RESPONSIBILITY TO FELLOW TEAM MEMBERS RE NOT HELPING SHERRI RESON'S STANDARD OIL PROJECT AND JOHN MARLIN ON A PROSPECTUS.

HUEY - DO WE HAVE AN EMPEROR OR A PRESIDENT? OUR DIVERSITY IS OUR STRONG POINT AND WE CERTAINLY CAN'T DO EFFECTIVE WORK IF WE CAN'T ACT INDEPENDENTLY.

JERRY - IF IT'S NECESSARY FOR ME TO RESPOND. WHEN I QUIT ADVERTISING I GAVE UP WRITING ADS AND I STATED AT THAT TIME I'D NEVER DO THEM AGAIN ALTHOUGH I HAVE FOR JONAH AND DID CREATE P.I.C. SO I WOULDN'T HAVE TO WRITE ADS. AS FAR AS SHERRI RESON AND THE STANDARD OIL PROJECT IS CONCERNED I CANCELED SOME ENGAGEMENTS TO ATTEND A MEETING AT YOUR HOUSE MIKE TO GIVE HER ASSISTANCE. JOHN ASKED FOR TIME WHEN MY SCHEDULE WAS FULL AND I COULDN'T SEE HIM BECAUSE OF COMMITMENTS MADE EARLIER. I FAVOR SUPPORTING EACH OTHER BUT I CAN ONLY DO IT AS THERE IS SPACE IN MY SCHEDULE.

HUEY - I BELIEVE IN EFFICIENCY AND NOT WASTING TIME IN LONG DRAWN OUT MEETINGS AND COFFEE CLATCHES. BLOCK OUT AGOAL AND FULFILL IT. ALSO, STEWART HAS LEARNED TO SAY NO AND I'M TRYING TO COPY THAT.

STEWART - MAYBE ALL THIS REINFORCES THE 3 YEAR KICK-OUT RULE.

MIKE - OUR GRANT LIST WHEN SEEN ONLY AS A LIST OF "NAMES" DOESN'T SHOW A THING DIFFERENT FROM MANY OTHER FOUNDATIONS. THE BOARD MUST INTERACT WITH GRANTEES.

JERRY - I FEEL THAT WE HAVE GREAT DIVERSITY IN OUR GRANTS AND I'M IMPRESSED. THEY SEEM TO FULFILL THE IDEALS OF THE W.E.C. WHAT WE HAVEN'T DONE IS CHANGE FOUNDATIONS AND I THINK WE COULD AND SHOULD.

THERE FOLLOWED A BRIEF DISCUSSION ON WHAT ECLECTIC IS AND ABOUT ECLECTIC GRANTS AND FOUNDATIONS.

HUEY - I DON'T THINK WE ARE IN A POSITION TO JUDGE OUR GRANTS POSITIVE OR NEGATIVE.

ROBERT - HOWEVER A GRANT TURNS OUT YOU MUST REMEMBER THAT IT STARTS RIGHT WHERE THE GRANT WAS INITIATED IN THE DESIRES OF THE GRANTOR. THERE IS ALSO A TIME FACTOR IN PROJECTS, ALL THINGS HAVE THEIR OWN TIME FACTOR. ANY LIST IS INEVITABLY HOMOGENOUS. INTENSIFICATION OF EFFORTS AND COORDINATION CAN'T GET RID OF HOMOGINIZATION. BUT YOU DO OWE SOMETHING TO SPACESHIP EARTH WHICH YOU SEEM TO BE DOING THROUGH YOUR GRANTS SO WHY WORRY ABOUT IT. ALSO, YOU ALWAYS HAVE TO INCLUDE THE CRAZY THING, FOR BALANCE.

MIKE - WHAT I'M POINTING OUT IS THAT A BOARD MEMBER HAS TO HAVE A TIE WITH THE GRANTEE FOR A GOOD GRANT. THIS HAS BEEN SO EVIDENT IN NEARLY ALL OUR GRANTS, WITH A FEW EXCEPTIONS, AND SOME HAVE BEEN VERY GOOD PARTICULARLY WHEN TWO OR MORE BOARD MEMBERS HAVE PARTICIPATED IN THE GRANT.

HUEY - I'M STILL FOR A SHORTENED MEETING (MAYBE ONE A YEAR) AND THERE'S NO NEED FOR HAND HOLDING.

ROBERT - EVERYTHING HAS ITS TIME - ITS CYCLE.

MIKE - I GUESS I CONCEDE, WE SHOULD BUILD THE MEETINGS AROUND HUEY'S SCHEDULE.

BAKER ROSHI - WHY HAVE MEETINGS?

LOIS - SOMETIMES IT'S THE ONLY WAY RICHARD (AUSTIN) AND I GET INFORMATION.

MIKE - WE NEED THEM TO CHOOSE NEW BOARD MEMBERS.

STEWART - CERTAIN POLICIES HAVE TO BE DEALT WITH. THEY ARE EDUCATIONAL FOR ALL OF US AND WE'VE ALL GONE THROUGH GROWTH. SOMETIMES THIS IS THE ONLY TIME MY SCHEDULE MEETS UP WITH OTHER MEMBERS OF THE BOARD - NATHAN'S FOR EXAMPLE. THIS IS IN DEFENCE OF MEETINGS.

JERRY - AS I'VE SAID MANY TIMES THERE HAS TO BE THE "SUBJECTIVE" AND "OBJECTIVE" AND IF THE MEETINGS GET TOO REFINED WE'LL LOOSE THE SUBJECTIVE AND HAVE ONLY THE OBJECTIVE. LONGER AND LESS STRUCTURED ONES ALLOW IN SUBJECTIVITY.

BAKER ROSHI - I'D LIKE TO SPEND A COUPLE OF DAYS WITH YOU ALL. ABOUT GRANTS - I WON'T GIVE ONE UNLESS I FEEL READY FOR IT, MAY TAKE SIX MONTHS. I MIGHT GIVE ONE GRANT OF $55K OR A THOUSAND SMALL ONES.

STEWART - SOMETHING INBETWEEN THAT PREFERRABLY.

MIKE - NEXT IS THE QUESTION OF LARGER DISCRETIONARY FUNDS. THE FIGURES I HAVE HERE SHOW POINT'S RESOURCES OVER THE NEXT YEAR.

MONEY ON HAND	$600,000
ZOMEWORKS & TVTV	40,000
	560,000
SOFTWAR	50,000
	510,000
DIRECTORS FUNDS 1974	355,000
	155,000
OPERATING EXPENSES	50,000
BALANCE	105,000
APPROXIMATE INCOME 1974	100,000
BALANCE BEGINNING 1975	$205,000

THIS FINAL FIGURE DEPENDS ON W.E.C. SALES WHILE NEW INCOME FROM WHOLE EARTH EPILOG IS NOT INCLUDED SINCE IT ISN'T DUE UNTIL THE END OF 1975.

JERRY - WELL, IF THAT'S OUR SITUATION THEN I WITHDRAW MY PETITION FOR MORE MONEY IN OUR DISCRETIONARY FUNDS BUT I'M FOR A MORE AGRESSIVE SPENDING POLICY AND I DON'T THINK POINT SHOULD BECOME LIKE OTHER FOUNDATIONS.

STEWART - NEW GAMES WAS CONCEPTUALLY A SUCCESS BUT A FINANCIAL LOSS SO FAR DUE TO RAIN.

LOIS - ALSO, WE'VE FORGOTTEN TO INCLUDE IN YOUR CHART MIKE THE NEW GAMES EXPENSES.

STEWART - THEY COME OUT OF THE SOFTWAR FUNDS.

HUEY - WE NEED TO FIND WAYS TO GENERATE NON-PROFIT PROFITS. SOFTWAR SEEMS THE MOST EXCITING SO FAR.

STEWART - I'M LOOKING FOR SOMEONE TO TAKE OVER NEW GAMES AND MAYBE RUN IT ON A SEMI-ANNUAL BASIS OR EVEN MONTHLY. POSSIBLY WE COULD FIND A YEAR AROUND CENTER IN THE CITY.

ROBERT - ALL WE'VE TRULY GOT IS TODAY SO SPEND FOR TODAY BECAUSE YOU DON'T KNOW ABOUT TOMORROW.

MIKE - THE MORE YOU GIVE AWAY THE MORE YOU HAVE.

JERRY - HERE'S A QUOTE OF HUEY'S FROM OUR LUNCHEON THE OTHER DAY THAT I THINK SHOULD BE IN THE MINUTES.

"ONE OF US MIGHT TURN THE GOLDEN KEY."

ROBERT - AS A POET I WOULD ASK, ARE YOU LOCKING OR OPENING THE DOOR?

STEWART - SOMETHING THAT HAS STUCK WITH ME IS THE QUOTE, "IF YOU WANT SOMETHING DONE ASK A BUSY MAN."

JERRY - HUEY AND I HAD A MEETING ABOUT C.E.P. AND I STILL DON'T FEEL ALL FOR IT BUT I REMOVED MYSELF AS A BLOCK.

BAKER ROSHI - ARE WE GOING TO VOTE AGAIN? I'M STILL NOT CLEAR ON IT.

NATHAN - I DID SOME WRITING ON BLACK ECOLOGY AND THEIR INVOLVEMENT BUT WAS NOT WELL INFORMED ON IT SO I LEFT IT TO THOSE WHOSE JUDGEMENT WAS BACKED BY BETTER INFORMATION. THIS WAS ALSO MY APPROACH TO THE C.E.P. GRANT.

JERRY - I THINK THAT THE MONEY FOR C.E.P. COULD HAVE BEEN GOTTEN IN A THOUSAND OTHER WAYS THAN IN THE WAY WE DID IT. HUEY WAS THE ONLY ONE 100% FOR IT AND WE COMPLETELY BROKE POLICY BY NOT EVEN MAKING IT A BOARD PROJECT LIKE SOFTWAR OR LIFE FORUM. I DIDN'T EVEN HAVE TIME TO THINK ABOUT IT AS IT WENT BY ME LIKE A SHOT.

BAKER ROSHI - AT THE LAST MEETING I WENT ALONG WITH THE VOTE BECAUSE I WASN'T WELL ENOUGH INFORMED BUT NOW I FEEL MAYBE WE SHOULD DISCUSS IT MORE IF TIME ALLOWS.

JERRY - IT'S TOO LATE - WE'VE ALREADY PROMISED AND IT WOULDN'T BE FAIR TO ALICE.

STEWART - AND THAT WOULD BE LIKE THE OTHER FOUNDATIONS.

MIKE - WE HAVE TO SELECT NEW BOARD MEMBERS BY OCTOBER 31, 1974.

STEWART - I PLAN TO LEAVE BEFORE THEN TO STAGGER THE INCOMING MEMBERS. I MAY LEAVE HIM SOME MONEY. I'M IN MORE OF AN INCOME PRODUCING MODE THIS YEAR.

JERRY - LET'S APPOINT THEM EARLY AND LET THEM ATTEND MEETINGS SO THEY COULD GET A FEELING OF THE OPERATION.

STEWART - THEY WOULD BE SECOND CLASS CITIZENS UNLESS THEY HAD POWER TO VOTE. I FAVOR DECIDING ON ALL THE NEW BOARD MEMBERS BEFORE SUMMER, SAY JUNE FIRST.

THERE WAS GENERAL AGREEMENT ON THIS PLAN.

MIKE - YEAR END REPORT. IT WILL COST US ABOUT $5 - $6 HUNDRED FOR 50 COPIES THIS YEAR. I LIKED LAST YEAR'S AND STEWART DOESN'T.

LOIS - MOST PEOPLE COMING INTO THE OFFICE LIKE IT.

HUEY - MOST PEOPLE THAT COME INTO FOUNDATION OFFICES WOULD DRINK VINEGAR AND LOVE IT IF IT'S OFFERED.

ROBERT - WHY DO YOU WANT A MONUMENT TO WHAT YOU HAVE DONE?

MIKE - REPORTS ON GRANTS. WHAT SORT OF PROGRESS HAS EVERYONE MADE. I'LL REPORT ON ALL OF MY GRANTS UP TO MAY 19, 1973.

STEWART - I'LL REPORT ON ALL OF MINE.

HUEY - I'LL REPORT ON ALL OF MINE.

JERRY - I'LL GIVE AN OPINION ON ALL BECAUSE SOME ARE SO NEW THAT IT'S HARD TO GIVE A PROGRESS REPORT.

MIKE - FOR THE GRANTS LAST YEAR, IF THERE IS NOTHING WRITTEN UP, THAT AMOUNT WILL BE DEDUCTED FROM NEXT YEAR'S FUNDS.

STEWART - THE ACCUMULATED WISDOM COULD BE USEFUL.

HUEY - AN UPDATE ON LAST YEAR'S GRANTS AND A SUMMARY ON THIS YEAR'S.

JERRY - I'M FOR THE REPORTS BUT NOT THE FINE-PUNISHMENT IDEA.

STEWART - THE FINE GIVES THE PRISIDENT A BIT OF LEVERAGE.

MIKE - THEY ARE DUE THE END OF NOVEMBER. I GUESS THERE IS SUPPORT OF THE LEVERAGE. WHAT ARE THE FEELINGS ON THIS? HOW ABOUT A BONUS?

JERRY - I'M AGAINST THE PUNITIVE ASPECT.

MIKE - THERE HAS TO BE AN EFFECTIVE DATE.

STEWART - I LIKE THE DEADLINE BECAUSE I GET IT DONE.

BAKER ROSHI - NO OPINION - IF I COULD GET IT DONE FINE, IF NOT TAKE THE MONEY. STEWART LIKES GAMES SO LET'S PLAY THE GAME.

NATHAN - I LIKE THE IDEA OF A DEADLINE WITH FLEXIBILITY IN CASE OF AN EMERGENCY.

ROBERT - HOW ABOUT YOU ONLY GET THE AMOUNT OF FUNDS YOU REPORT IN. YOU DON'T GET MONEY UNTIL YOU REPORT ON A GRANT AND IN THIS WAY IT'S NOT PUNITIVE.

JERRY - AM I THE ONLY ONE VOTING NO?

MIKE - THIS BRINGS US TO AGENDA ITEM 7 ABOUT THE PRESIDENCY - NO AUTHORITY BECAUSE NO POWER. ALSO, THE PROBLEM OF REPLACING ME IS RELATED TO SELECTION OF NEW BOARD MEMBERS.

HUEY - I'D LIKE TO COMMEND YOU MIKE FOR THE OUTSTANDING JOB YOU'RE DOING.

STEWART - I DO TOO.

JERRY - I'D LIKE TO THIRD THAT.

STEWART - LET MIKE WORK WITH THE NEW MEMBERS AND THEY CAN SELECT THE NEW PRESIDENT.

MIKE - NEXT MEETING THE LAST PART OF NOVEMBER. THIS ONE IS AJOURNED.

LUNCH WAS SERVED AFTER THE CLOSE OF THE MEETING ALTHOUGH MICHAEL AND NATHAN DID NOT JOIN IN THE BREAD BREAKING AS MONDAY IS THEIR DAY FOR FASTING.

UPON LEAVING A SEARCH FOR THE NINE $5 BILLS UNDER THE CARS REVEALED THAT THEY WERE EITHER LOST OR FOUND BUT NOT UNDER THE CARS.

Laughter Lightens,
Richard Austin